



2013 Award Winners

Presented at the 2014 PG Annual Meeting in Tampa, FL

Many thanks to Visions/Awardcraft for donating the beautiful awards for this program.

Distributor Sales Categories:

- Category A: sales over \$7,000,000
- Category B: sales from \$3,000,000 to \$6,900,000
- Category C: sales \$3,000,000 and under

Supplier Sales Categories:

- Category A: sales \$20,000,001 to over \$50,000,000
- Category B: sales \$10,000,001 to \$20,000,000
- Category C: sales \$10,000,000 and under



Largest Single Dollar Order

\$7 million and above

Barker Specialty Company
Robert Forman

Largest Single Dollar Order

\$3 to 6.9 million

Promotional Considerations
Jeff Marks

Largest Single Dollar Order

Under \$3 million

Able Recognition Ltd.
Suzanne Metz

Largest Single Dollar Order

American Ad Bag

2 x 20 Award

\$7 million and above

Barker Specialty Company

2 x 20 Award

\$3 to 6.9 million

New England Promotional Marketing

2 x 20 Award

Under \$3 million

Cannon Advertising Specialties and
D & J Specialties (tie)

Largest Total Purchases from Member Suppliers

\$7 million and above

Motivators

Largest Total Purchases from Member Suppliers

\$3 to 6.9 million

TeamIP Corporate

Largest Total Purchases from Member Suppliers

Under \$3 million

Keene Promotions

Most Total Sales with Member Distributors – Non-Apparel

\$20,000,001 – over \$50 million

Leed's

Most Total Sales with Member Distributors – Non-Apparel

\$10 – 20 million

American Ad Bag

Most Total Sales with Member Distributors – Non-Apparel

Under \$10 million

Ball Pro

Largest Percent Sales Increase

\$7 million and above

Motivators

Largest Percent Sales Increase

\$3 to 6.9 million

Renaissance Promotions

Largest Percent Sales Increase

Under \$3 million

Keene Promotions

Largest Percent of Sales Increase

\$20,000,001 – over \$50 million

Moderne Glass

Largest Percent of Sales Increase

\$10 – 20 million

Chocolate Inn/Taylor & Grant

Largest Percent of Sales Increase

Under \$10 million

Fields Manufacturing

Largest Number of Suppliers Purchased From

\$7 million and above

Roger Luchnick – Barker Specialty Company

Largest Number of Suppliers Purchased From

\$3 to 6.9 million

Largest Number of Suppliers Purchased From
Under \$3 million

John Citraro – Cannon Advertising Specialties

Most Orders Placed with Member Suppliers
\$7 million and above

Heather Reinhard – Barker Specialty Company

Most Orders Placed with Member Suppliers
\$3 to 6.9 million

Bobby Baughan – Promotional Considerations

Most Orders Placed with Member Suppliers
Under \$3 million

Suzanne Metz – Able Recognition Ltd.

Most Total Dollar Volume Purchased from Member Suppliers
\$7 million and above

Heather Reinhard – Barker Specialty Company

Most Total Dollar Volume Purchased from Member Suppliers
\$3 to 6.9 million

Bobby Baughan – Promotional Considerations

Most Total Dollar Volume Purchased from Member Suppliers
Under \$3 million

Suzanne Metz – Able Recognition Ltd.

Paul Smith Award for Best Overall Performance

\$20,000,001 – over \$50,000,000

Leed's

Paul Smith Award for Best Overall Performance

\$10 to 20,000,001 million

American Ad Bag

Paul Smith Award for Best Overall Performance

Under \$10 million

Admints & Zagabor

Premier Group Award for Customer Service

\$20,000,001 - \$50 million

Chrissy Burnette – Leed's

Premier Group Award for Customer Service

\$10 to 20 million

Randi Matsil – Chocolate Inn/Taylor & Grant

Premier Group Award for Customer Service

Under \$10 million

Maria Gonzales – Galaxy Balloons

Voted Best 2014 Catalog Cover

Cannon Advertising

Douglass Bruce Award

Highest Percentage of PG Sales to Total Sales

\$7 million and above

Motivators

Douglass Bruce Award

Highest Percentage of PG Sales to Total Sales

\$3 to 6.9 million

Renaissance Promotions

Douglass Bruce Award

Highest Percentage of PG Sales to Total Sales

Under \$3 million

Keene Promotions

Leadership Award

Sandy Klein – Evans Manufacturing

Board Member 2011 - 2014

Leadership Award

Dan Jellinek – Magnet LLC

Board Member 2011 - 2014